## A Weekly Leader Board

#### **General Agencies**

#### FOR THE WEEK ENDING

August 24, 2014

Combined Health/Life

#### Diamond Producers (\$50,000 & Above)

\$52,140 8 Ahlbum, Jon The Ahlbum Group Platinum Producers (\$30,000 - \$50,000) Gold Producers (\$10,000 - \$30,000) Lemar. Mike Sunshine State Agency \$27.444 11 Shackelford, Edward L. The Assurance Group, Inc. \$22,860 5 2 Benefit Plans of America, Inc. \$16.068 5 Stevens, Ray Stevens & Associates Insurance Agency, Inc. \$13,332 Schwartz, Scott J. Insurance Protection Services \$13.200 1 1 Sheldon, Paul T. Paul Sheldon Insurance & Benefits Planning \$12.312 4 Mednick, Scott E. Professional Insurance Systems of Florida \$10,236 Silver Producers (\$5,000 - \$10,000) Concklin, Ron \$8.495 6 Rosenberg-Concklin, Inc. \$8,052 4 Maisonet, Joseph Maisonet Insurance Agency American Eagle Consultants, Inc. \$7,860 3 Phil & Kathy Ortez Insurance Agency, Inc. Ortez, Philip B. Jr. \$6.732 1 2 Bergstresser, Jack \$5,813 Bergstresser Insurance Agency 3 Schwartz, Richard S. Insurance Center of S. Florida \$5,136 Bronze Producers (\$2,500 - \$5,000) \$4,584 1 Martinez, Bett L. Martinez Insurance Agency Huberman, Richard Huberman Insurance Agency \$4,545 1 Sweeney, Paul \$4,410 2 Quality First Insurance Agency, Inc. \$4,224 1 Heller, Mark Heller Insurance Agency Coburn Insurance Agency \$4,140 1 Coburn, Edward Western Farm Bureau Srvc. Co., Inc. \$4,080 1 \$3,958 Stewart, Harry T. Jr. Stewart Insurance Agency 1 \$3,948 1 Cheek, Steven J. Cheek Insurance Agency Senior Healthcare Benefits Group \$3,900 1 World Wide Coverage Corp. \$3,900 1 Wroblewski, Robert M. SOS Insurance Group \$3,878 4 \$3,688 1 Breisinger, Brian L. Breisinger Insurance Agency Butcher, Mark Butcher Insurance Agency \$3,659 1 \$3,604 Waton, Craig Waton Insurance Agency 1 Nordstrom, Timothy W. \$3.504 1 Nordstrom Insurance Agency Rodriguez, Carmen A. Landers-Stein & Associates \$3.396 1 Price, Robert A. Price Insurance Agency \$3,372 1 Centerstone Insurance & Financial Svcs. \$3,276 1 \$3.276 1 Milgroom, Chris Milgroom Insurance Agency Jack Schroeder & Associates, Inc. \$3,227 2 Schroeder, Shawn T. Marma, Albert Marma Insurance Agency \$3,192 1 Matthies, Phillip M. Matthies Insurance Agency \$3.192 1 Paul Berger Insurance Agency, Inc. \$3,184 1 First Insurance Enterprises, Inc. \$3,145 1 Turtletaub, Michael **Turtletaub Insurance Agency** \$3,105 1 Valery Insurance Agency Valery, Albert L. \$3,024 1 Robbins, Philip L. \$2.916 **Robbins Insurance Agency** 1 Carran, John S. Carran Insurance Agency \$2,844 1 Sklar, Susan T. Sklar Insurance Agency \$2,844 1 Desharnais, Roland E. Jr. Desharnais Insurance Agency \$2,676 1 Zum Tobel, Marc G. Consolidated Insurance Group, Inc. \$2,676 1

# FIRST VA Weekly Leader Board

### Writing Agents

#### FOR THE WEEK ENDING

August 24, 2014

Combined Health/Life Diamond Producers (\$20,000 & Above)

Platinum Producers (\$15,000 - \$20,000)			
Ahlbum, Tim	18,888		
Gold Producers (\$10,000 - \$15,000)			
Butts, David J.	13,740	Sheldon, Paul T.	12,312
Schwartz, Scott J.	13,200		
Silver Producers (\$5,000 - \$10,000)			
Catron, Edward A.	9,948	Ranney, Eugene	6,876
Edwards, Jackson IV	9,432	Enns, Henry W.	6,744
Graham, Christopher N.	8,988	Ortez, Philip B. Jr.	6,732
Dibisceglie, Darrin J.	8,448	Chapman, Frederic	6,204
Greer, Michael	7,488	Vickers, Jordan	5,844
Bushko, Heidi	6,936	Gordon, Ian	5,112
Bronze Producers (\$2,500 - \$5,000)			
Martinez, Bett L.	4,584	Serr, Jennifer	3,276
Huberman, Richard	4,545	Tourville, Richard R.	3,276
Lough, Edward H.	4,410	Marma, Albert	3,192
Holzman, Robert	4,260	Matthies, Phillip M.	3,192
Heller, Mark	4,224	Berger, Paul	3,184
Fruehbis, Petra	4,140	Gardner, Grant G.	3,168
Chappell, John	4,128	Strehlke, James A.	3,145
Teague, Robin D.	4,128	Turtletaub, Michael	3,105
Kelsey, Herb	4,080	Malley, Jeffrey K.	3,029
Stewart, Harry T. Jr.	3,958	Valery, Albert L.	3,024
Cheek, Steven J.	3,948	Henderson, Mary L.	3,000
Jonza, John P.	3,900	Davis, Adam M.	2,928
Wilson, Marion E.	3,900	Robbins, Philip L.	2,916
Rifkin, Robert L.	3,892	Gilels, Julia	2,844
Valdes, Jorge A.	3,804	Keating, Gizella	2,844
Sachs, Kerry	3,744	Moore, Daniel	2,844
Randazzo, Joseph	3,688	Palmer, Casey V.	2,844
Butcher, Mark	3,659	Schlossberg, Michael J.	2,844
Waton, Craig	3,604	Sklar, Susan T.	2,844
Liedtke, Sabra K.	3,600	Spangler, Leon G.	2,784
Nordstrom, Timothy W.	3,504	Barta, Devin M.	2,676
Rosen, Gloria	3,396	Daenzer, Christopher	2,676
Price, Robert A.	3,372	Desharnais, Roland E. Jr.	2,676
Rosenkrantz, Howard	3,372	Vertich, Mark	2,676
Milgroom, Chris	3,276	Heck, Douglas S.	2,508